

ANNUAL REPORT

JULY 1, 2021 – JUNE 30, 2022



At every age, at every stage, we are here to help



George Grumbach **

HAS BEEN HELPING CHILDREN, TEENS, ADULTS, OLDER ADULTS, & FAMILIES MANAGE LIFE'S CHALLENGES SINCE 1861.

We provide comprehensive support to all, regardless of religion, race, gender identity, socio-economic status, sexual orientation, disability, or special needs in Essex, Morris, Sussex, and North Union counties.

MISSION STATEMENT: Guided by the wisdom and values of our tradition of respect for all people,

Jewish Family Service of MetroWest provides innovative, compassionate, and outstanding social services
to enhance the independence and well-being of individuals and families throughout all stages of life.

VISION STATEMENT: Jewish Family Service of MetroWest aims to be the premier agency within the MetroWest NJ area providing for the social services and mental health needs of the greater community with unparalleled professionalism, humanity, and respect for all who seek its support.

BOARD OF TRUSTEES

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Vice Presidents Michael Elchoness Linda Jacobs	Assistant Treasurer Steven Glass	Immediate Past President Melanie Levitan		
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Nancy Eskow	Allen Levithan **	Howard Rosen **	**of blessed memory	
Alan Gebroe	Carol P. Marcus	Bart A. Schneiderman		

Marion Medow

Alvin Schotlenfeld **



Dear Friends,

Despite the continued ups and downs of COVID, this past year was an exciting one for Jewish Family Service of MetroWest (JFS). With a decrease in government funding and the demand for our services at an all-time high, we are thankful to our donors for their support in helping to bridge the gap. We have helped more than 6000 individuals through direct services, engaged with 700+ community members at our educational workshops, and partnered with 20+ synagogues and schools to ensure that we met the community where the needs were greatest. We strive to provide the highest quality services for all.





We renamed our volunteer services after Maxine Myers z", whose dedication to all JFS programs exemplified the way our donors and board members work with our staff to support and enhance our services. The Maxine Myers JFS Volunteer department utilized 180 volunteers to help so many in need through existing programs like Reading Buddies, SHIP and MIPPA (Medicare enrollment services), and Money Management, and also launched new programs like Tessie's Touch, a unique approach to supporting isolated older adults.

A generous gift from Carrie and Jed Nussbaum allowed us to create a new Case Management program that helps and supports older adults learn about and access resources to enable them to live independently for as long as possible. While COVID may be abating, the mental health crisis it magnified is ongoing, with a 28% increase in calls for mental health services throughout all of our departments. We have worked tirelessly to serve as many clients as we can. We have created new support groups, to expedite assisting those in need and minimize waitlists.

We launched a corporate partnership program through our development office, and are grateful for our originating members: ShopRite of West Caldwell and Parsippany, BNE Realty Group, Preferred Client LLC, Shufro Rose, Sax Accounting, McCarter & English, Saritte Harel Realty Group, Lereah Financial Group, New Frontier, Toshiba Business Solutions, Goldman Sachs, and Amanda Damasek, Realtor. We are thrilled with the success of this program, and welcome the opportunity to highlight businesses in our community.

These examples and all of the statistics and information published here tell one piece of the story of our accomplishments in 2021-2022, the recognition we receive from you and the impact of your support cannot be adequately expressed within the boundaries of this report. **JFS & You** is not just a tagline, it's the foundation on which we serve the community each and every day. With ongoing gratitude for your support and dedication, we look forward to continuing to serve this very special community.

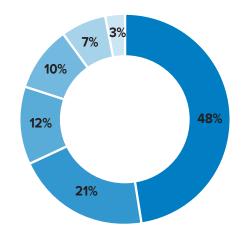
Diane K. Squadron, PsyD, CEO

Din about top

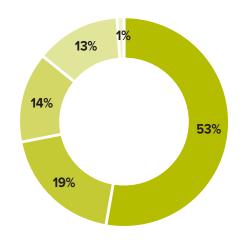
Andrea G. Bier. Board President

FINANCIALS 2021-2022

REVENUE	%	AMOUNT
Private Grants	48%	\$3,471,426
Fundraising	21%	\$1,512,430
Government Grants	10%	\$716,112
Program Revenue	12%	\$881,529
Jewish Federation of MetroWest NJ	7%	\$485,000
Other	3%	\$234,727
TOTAL REVENUE	100%	\$7,301,224



EXPENSES	%	AMOUNT
Older Adult Services	53%	\$3,669,862
Family & Children's Services	19%	\$1,319,051
Management & General	14%	\$1,010,286
Rachel Coalition/Domestic Violence Services	13%	\$938,311
Development & Fundraising	1%	\$47,167
TOTAL EXPENSES	100%	\$6,984,677



CHANGE IN NET ASSETS BEFORE INVESTMENT INCOME

\$316,547

The 2021-2022 JFS MetroWest Audit was performed by Sax Accounting.

THROUGH MORE THAN **40** unique programs, **60** professional staff, **40** trustees, & **180** volunteers JFS provided services for...



MENTAL HEALTH & COUNSELING

Individual & Group Therapy. Support Groups. Community Education & Workshops.

4290

individuals assisted through counseling, consultation, & support services

28 support groups

300+ participants

2665 intake calls for information & referrals

45 commununity workshops

 $800+_{\rm attendees}$

31 professional staff trainings 14

schools partnered with JFS for social-emotional learning programming, trainings, and workshops



RACHEL COALITION/DOMESTIC VIOLENCE

Assist victims of domestic violence & intimate partner violence as well as individuals living in high conflict relationships.

60 new attorneys joined the Pro Bono Legal Program

19 clients received assistance

164 counseling clients

919

total legal clients served through direct legal representation, court advocates, and pro-bono program



CAREGIVER SUPPORT & OLDER ADULTS

Services to assist older adults & caregivers in embracing the aging process.

301

individuals served through care consultation

126

older adults served through our partnership in the towns of South Orange & Maplewood



ADULTS WITH DISABILITIES

Helping individuals with disabilities grow, learn, connect, & participate in community life while also supporting caregivers.

individuals in our support coordination program

19

different families utilized Coordinated Care of MetroWest linking them to services and resources they needed



HOLOCAUST SURVIVOR SERVICES

Support for the unique needs of Holocaust survivors & their families, to help them age with dignity.

220

survivors & families

115

Russian speaking survivors

+08

2nd generation caregivers

Social services for Jewish Nazi victims have been supported by a grant from the Conference on Jewish Material Claims Against Germany. JFS has received funds from the Harry and Jeanette Weinberg Holocaust Survivor Emergency Assistance Fund, administered by the Claims Conference for the benefit of Jewish Nazi victims.



CLIENT SURVEY

93% would refer

91% client expectations met

93% satisfied with services received



MAXINE MYERS JFS VOLUNTEER SERVICES

Flexible, rewarding, & fulfilling volunteer opportunities.

180 volunteers, 4097 hours

958

Medicare beneficiaries assisted

2368
Meals delivered

245

Grocery deliveries to older adults

110 Telephone Reassurance Calls

708 children read to by our Reading Buddies

NEW THIS YEAR! Tessie's Touch brings joy & connection to isolated older adults by matching them with a caring volunteer. Together, they can do activities and excursions in the community.















This year, JFS honored the legacy of Maxine Myers z"l and renamed its volunteer department the Maxine Myers JFS Volunteer Services Department.

Maxine Myers z"I was a cherished friend, benefactor, and longtime board member at JFS who provided leadership funding to assist with JFS Safety Net, the Horizon Endowment, and the Rachel Coalition Endowment. Maxine assisted JFS in establishing its Legacy Society and Major Gifts Society and in doing so, strengthened our MetroWest community for generations.

Nearly 200 people attended the event, purchased "Cookies for a Cause" to support the critical needs of our community, and enjoyed comedian, Ryan Hamilton. At the event, JFS also honored some of its volunteers.



JFS Board President Andrea G. Bier presenting Maxine Myers' z"l sons with a gift from the agency

The following are the 2022 Volunteer Service Award Recipients:

Maxine Myers z"l Volunteer Award: Stephanie Gerstein

COVID-19 Response Programs Award: Gary Berger

Reading Buddies Award: Susan Rueda

Older Adult Programs Award: Paul Brownstein

Medicare Counseling (SHIP) Program Award: Ayne Klein-Chasid



An Evening of Laughter 2022 Committee: Back row L-R: Emily Neider, Sandi Rosenbaum, Jessica Gantman, Rachel Goodman Wilf Front Row L-R: Lois Kaish, Merle Kalishman, Rachel Braverman, Comedian Ryan Hamilton, Andrea G. Bier, Robin Polson, Diane K. Squadron



2022 Volunteer Service Award Recipients Back Row L-R: Andrea G. Bier, Rachel Braverman, Diane K. Squadron Front Row: Paul Brownstein, Susan Rueda, Stephanie Gerstein. Gary Berger



Cookies for a Cause - Jessica Gantman, Rachel Goodman Wilf, Emily Neider, JFS Holocaust Services Coordinator Liz Levy

THANK YOU TO OUR FUNDERS & PARTNERS























































David Tepper Charitable Fund

The lolta Fund of The Bar of New Jersey

New Jersey Department of Law & Public Safety

"Having been involved with JFS for more than 10 years, we know how much JFS relies on funding to expand its program offerings. We feel so fortunate to be able to underwrite the new older adult case management service for our community, as our aging seniors need the care and compassion that JFS is known for."

Carrie & Jed Nussbaum

JFS Major Gifts Society Members



TOGETHER, WE RAISED OVER \$1.5 MILLION

thank you for your generous support!

JFS GIVING SOCIETIES

JFS Major Gifts Society, JFS 1861 Society, JFS Planned Giving Society

CORPORATE PARTNERSHIPS

12 businesses partnered with JFS to support our programs & services

CORPORATE MATCHING GIFTS

Thank you to our donors who maximized their giving by participating in their employer's matching-gift programs.

TRIBUTE PROGRAM

Donations sent in someone's honor or memory

To learn more about any of the above, please visit our website, www.jfsmetrowest.org/donate, or inquire with the JFS development office at (973)765-9050

Established in 2012, the JFS Major Gifts Society is comprised of donors who, in a given year, make a minimum contribution of \$10,000 or more to support JFS MetroWest or a particular JFS MetroWest program. Members of the JFS Major Gifts Society make contributions which perpetuate the values that are important to the donor family, while also inspiring others and, as a result, affirm the absolute best in Jewish tradition.

\$100,000+

Carrie and Jed Nussbaum

\$50,000-\$74,999

Anonymous

David Tepper Charitable Foundation

\$36,000-\$49,999

Joanne and Arthur Weinbach

\$25,000 - \$35,999

Andrea G. and Bryan Bier
Celia Lipton Farris and Victor W. Farris
Foundation Home Community Fund
Ellen and Donald Legow
Estate of Maxine Myers
Shelley and Josef Paradis
Sylvia Steiner

\$18,000-\$24,999

Anonymous
Fred Cohen
Nancy and Robert Eskow
Audrey Gaelen
Ellen and David Hyman
Eta and Mark Levenson
Melanie and Alan Levitan
Lisa and Erik Lindauer
Sandi and Mark Rosenbaum
Rachel and Jonathan Wilf

\$10.000 - \$17.999

Rachel and Jeffrey Brayerman Alvssa and Andrew Bressler Elizabeth and Gerald Cohen Joni and Alan Cohen Betsy and Philip Darivoff Pamela and Jordan Davis Pam and Michael Fishman Thelma and Richard Florin Paul Funk Melanie and Steven Glass Janice Kriegman-Berger Linda and Mel Jacobs Carol and Robert Marcus Miller Family Foundation Emily and Brian Neider Jean Rich The Ross Family Marian and Robert Stern Wilf Family Foundations Zeller, Grossman and Etkins Families

Linda and Jeffrey Zissu

2021-2022

JFS was established in 1861. Supporters who provide a minimum gift of \$1,861 from July 1, 2021 – June 30, 2022 can join the JFS 1861 Society. This special group enables JFS to serve our clients and community with professionalism and compassion as we have for the past 160 years.

\$5,000 - \$9,999

Anonymous (2)
Robyn and Joseph Bier
Ruth and Bruce Bier
Amy and Jason Black
Myrna and Leonard Comerchero
Toby and Leon Cooperman

Stacey and Gene Davis
Mitzi and Warren Eisenberg Family
Foundation

Terri and Mark Friedman

Ruth Hutter

Lori Feinberg Kany and Steven Kany Dana and Peter Langerman Rebecca and Jed Marcus Leslie and Jay Mayesh Maxine Murnick Lawrence Rein

\$3,600 - \$4,999

Lvnn and Peter Savre

The Starr Foundation

Jody and Jonathan Caplan
Debra and Seth Cohen
Brynn and Michael Friedman
Fran and A. Gary Katz
Steven Kruvant
Marion and Howard Medow
Alice Weinstein

\$1.861-\$3.599

Gail Amsterdam Anonymous (2) Marsha Atkind Gayle Levy and Martin Barber Penina and Matthew Barr Karen and Robert Cherins Svlvia Cohn Judith and Stewart Colton Madeline and Charles Dreifus Lauren and Michael Elchoness **Betty Feinberg** Jane and Amir Gold Rebecca and Mitchell Gold Terri and Michael Goldberg Ellen and Alan Goldner Lynn and Gabriel Gruber Roger Jacobs Lois and Stanley Kaish Merle and Martin Kalishman Nelson and Beverly Kornstein Foundation

Amy Liss (z"l)
Gina and Kenneth Mandelbaum
Sheree and Nathan Mandelbaum
Marjorie Miller
Amy and Martin Pollack
Robin and Mark Polson

Jackie and Michael Levinson

Lenore and Mark Rattner
Marsha and Ron Rickles
Ina and Mark Roffman
Harriet and Bart Schneiderman
Lyn Rosensweig and Bruce Schnelwar
Linda and Jerry (z"l) Schultz
Debra and Jonathan Sebiri
Ronnie and Michael Senior
Beth and Jeffrey Shapiro
Marilyn Smilowitz
Eve and David Sorkin
Sherry and Henry Stein
Wendy and Steve Weinstein
Michael Wolfson
Sheri and Robert Wolfson

2021-2022

Our Planned Giving Society members are a group of individuals just like you who have planned ahead to ensure that people and families who are struggling will always have a place to receive the support they need to live with dignity and security.

Anonymous (3) Janice Kriegman-Berger and Michael (z"l) Berger Andrea G. and Bryan Bier Leslie and Lawrence Blumberg Flizabeth and Gerald Cohen Ellin (z"l) and Fred Cohen

Pamela Davis Barbara Drench Michael Elchoness Nancy and Robert Eskow Ellen and Steven Fishman Pam and Michael Fishman Joyce (z"l) and Bill Friedman Stephanie Gerstein Melanie and Steven Glass Ellen and Alan Goldner Ruthella and Jerry (z"l) Harwood Sylvia Holder (z"l) Rita Horowitz (z"l) Linda and Melvin Jacobs

Lois Kaish

Merle and Martin Kalishman

Mary Ann Kotlarich Miriam Krampf (z"l) Lois Lautenberg (z"l) Ellen and Donald Legow Melanie and Alan Levitan Carol and Robert Marcus

Jed Marcus

Marion and Howard Medow

Anita Millman Maxine Myers (z"l)

Carrie and Jed Nussbaum

Lawrence Rein Jean Rich

Marsha and Ron Rickles Ina and Mark Roffman Sandi Rosenbaum Reuben Rotman Sue Z Rudd Jayne Sayovitz Bart A. Schneiderman

Barbara Sebiri Karen Secular Thomas Shea Leonard Solondz Diane Squadron Marian Stern Aaron Wolff

Sheri and Robert Wolfson Judy and Harvey Zeller



JFS Partnerships connect companies with 16,000+ donors, clients, funders, and community partners. In our inaugural year, 12 businesses partnered with JFS!

HALL OF FAME - \$25,000

Sunrise Shoprite

HEROES - \$5,000

BNE Real Estate Lereah Financial Group SAX Accounting Shufro Rose
The Preferred Client Group

CORPORATE SINGLE EVENT SPONSORS

Goldman Sachs McCarter & English New Frontier The Saritte Harel Team

Amanda Damesek, Prominent Properties Sotheby's

Toshiba Partner Solutions

CORPORATE DONATIONS

Beacon Senior Advisors Bill's Lock Safe and Security M&T Charitable Foundation My Limousine Regal Bank

CORPORATE MATCHING GIFTS

Give Lively Foundation Goldman Sachs Good Coin Foundation IBM Johnson & Johnson Lincoln Financial Group Network for Good Verizon Foundation

For more information or to learn whether your company is part of the matching-gift program, please visit our website, www.ifsmetrowest.org/matchinggifts, or inquire with your human resources department.



\$100,000+

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\$50,000-\$74,999

Anonymous

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\$25,000 - \$35,999

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Paul Funk
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Carol and Robert Marcus
Miller Family Foundation
Emily and Brian Neider
Jean Rich
The Ross Family
Marian and Robert Stern
Wilf Family Foundations
Zeller, Grossman and Etkins Families
Linda and Jeffrey Zissu

\$5,000 - \$9,999

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\$3,600 - \$4,999

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\$1,861-\$3,599

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Marsha and Ron Rickles
Ina and Mark Roffman
Harriet and Bart Schneiderman
Lyn Rosensweig and Bruce Schnelwar
Linda and Jerry (z"l) Schultz
Debra and Jonathan Sebiri
Ronnie and Michael Senior
Beth and Jeffrey Shapiro
Marilyn Smilowitz
Eve and David Sorkin
Sherry and Henry Stein
Wendy and Steve Weinstein
Michael Wolfson

\$1,000 - \$1,860

Jackie Levine

Sheri and Robert Wolfson

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\$500 -\$999

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Lisa Aufzien
Phyllis Becker
Suzanne and Saul Berkowitz
Joan and John Bess
Hoda and Robert Blau
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Marian Rubin

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